



PartsCheck

A fast-growing automotive parts sourcing software company

PARTSCHECK INNOVATION IS CHANGING PARTS MANAGEMENT FOR GOOD AS REPAIR INDUSTRY CLIENTS DITCH CLUNKY ADMIN AND TIME-WASTING PROCESSES.

If you've been in the collision industry for a while, there's an excellent chance you're familiar with the team at PartsCheck. They're the market leader in parts management and pricing software in Australia, used by thousands of repairers and suppliers from all over the country.

PartsCheck's mission is to empower repairers and suppliers to achieve sustainable, mutually beneficial practices. They have been accomplishing this through constant innovation and creating strong partnerships over the past decade.

Building PartsCheck from the ground up

One of the best things about PartsCheck is its team, led by co-founder and managing director David Taylor. The vast majority of the group, including Taylor, have a background in collision repair, so they understand the industry inside and out – the long hours, the low margins and, of course, the tricky business of sourcing parts.

Taylor had his start as an apprentice spray painter. He progressed to purchasing four smash repairs workshops when he was in his early twenties. Almost immediately, he planned to eliminate the clunky administration side of the business by building software that seamlessly connected his suppliers to his workshops. This software streamlined the back and forth and price negotiations that held up his team and cut into his workshop profits.

Once Taylor and PartsCheck co-founder Aaron Saunders developed the software, and the workshops began operating profitably, they knew they had a great product to distribute

around Australia to support other repairers to grow their businesses. So, from a team of two in a boardroom above one of his workshops, Taylor continued to scale the company to where they are today: a team of 35 developers, designers, customer service staff, marketers and salespeople operating out of two offices in Brisbane.

Where are they now?

PartsCheck focuses on helping repairers and suppliers streamline and simplify the process of sourcing spare parts. Several estimating software companies have since realised the benefits and potential that the PartsCheck product offers, which in turn has resulted in many industry partnerships.

Major dealerships and alternate parts suppliers also work closely with PartsCheck, ensuring up-to-date dealership management systems information. The program allows repairers and suppliers to quote, order, receipt and manage credits all in one centralised location.

Taylor aims to continue building a company that has the best interests of repairers and suppliers as the main focus, whilst being socially and environmentally conscious. "We take pride in our software's quality and high-quality customer support," he said. Their vision is to deliver innovative products and services that make their customers' lives better, easier and more profitable through increased functionality and simplicity.

What's next for PartsCheck?

In the upcoming year, PartsCheck has some exciting innovations on the horizon, including a new product that will both support and reward repairers with incredible cost savings. In addition,



David Taylor

PartsCheck will continue to enhance its supplier network and create even deeper connections in the supply chains and procurement – aiming to provide even better value for repairers.

On the operational side, PartsCheck has been undergoing a significant transformation in the way their team works. As with most start-ups, PartsCheck maintained a relatively flat hierarchy for several years, with everyone reporting directly to David. For David to commit to the innovation side of the business, he needed to hire a person who could create a new structure with the space to allow his staff to grow and thrive.

The newly appointed General Manager, Dan Baldwin, joined the PartsCheck team this year. He has started putting together a long-term strategy where high-performance teams will deliver more impactful results and service to PartsCheck partners. The company has no plans to slow down, with team expansion, new integration partners and exciting new product development on the horizon.

PartsCheck has delivered greater time efficiencies, streamlined parts processing and created greater transparency in the parts industry – not to mention its incredible impact on repairers' bottom lines. If you'd like to see what PartsCheck can offer for your workshop, make sure you check out their free tool at www.partscheck.com.au. They have a fully-equipped customer service team who are ready and willing to run you through the ins and outs of the platform and get you started, saving time and money in no time at all. Give them a call today!